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Mr. President in action reading a Speech in Japanese at the end of the Year Christmas Dinner Function at the Head Office In Saitma JAPAN Workshop President looks on:



“Because we know you have a choice we never stop working for you”



Message from the President

Merry Christmas! Did you Beat the last Minute Rush?

Merry Christmas and a bountiful 2008 to all our past, present and future clients. We would like to thank all those who participated in the end of year bonanza where we had rock bottom bargains for those who decided to follow through on their enquiries. Please keep the mails rolling in. We will make it a point to respond to all your concerns just to ensure that you have the peace of mind! Web buying is a taxing and stressing matter and at Totalmotormart Co Ltd our vision has always been to make sure that you are at ease and you know that your funds are in safe hands and the car or parts will be delivered as requested. No frills, no fuss. We are so dependent on your continued support and your kind words of recommendations to colleagues and this has seen the database of our clients steadily increasing.

More exciting news is in the offing for our clients in the SADC area. We are now directly exporting the new Toyota Hilux Plus 2008 model and the Mitsubishi Triton 2008 model. Once we receive confirmation of your payment, it takes less than 3 weeks for the vehicle to be at your port. There is no waiting period. We have enough units ex-stock and we will deliver. At the end of the newsletter you will notice pictures of the Hulix Plus and Triton Plus that we have in stock for your viewing pleasure. Don't delay any longer, place your orders now and beat the last minute stampede. You have worked hard this year, spoil yourself and get this reliable head turner in your hands!

New vehicles and no waiting list is just one of the minor benefits, we have also in stock a wide range of service kits for the Hulix and Triton double cabs. Because we order in large quantities are prices will leave you wondering why you have not tried us this long. No fuss, just drop us your engine number and chassis number. This will ensure that we send you the right part the first time.

2007 IN RETROSPECT!

Orphan Buyers

In hindsight, we have no doubt this has been a worthwhile year. Demand from orphan buyers for parts shot up drastically. Previously we had just been prioritizing parts for clients who had secured their vehicles through us. The last half of the year saw us also responding quickly to requests from clients who had nowhere to turn to for parts. Orphan buyers are all over in the sub region. They would have bought used and new vehicles from the many cyber showrooms on the world wide web. Once you have made your payment and the car delivered, the relationship ends there. Now some of the deals offered include cheap cars with no backup support. Often these vehicles fail to perform as buyers fail to get items like the proper air filter or spark plugs. Buyers end up parking their vehicles for minor things.

At totalmotormart, we are saying there is no need, just drop us a line and we will welcome you to the family. We will deliver the part/s you require in record time and will not grill you as to the source of your vehicles. We understand your concerns and we just want you to let us help you.

One Stop Vehicle Delivery

We have prided ourselves in delivering new and used vehicles right to your doorstep. 2007 was phenomenal. Various changes and shifts in customs and excise laws saw some of our clients being caught off-guard but we are glad to advise that in Zimbabwe, ZIMRA was very understanding and buyers got a lifeline by having long periods to secure the forex component of the duty required. We now have arrangements for very favourable clearance charges and most clients left us to do the run around and we delivered. Our policy of no hidden charges ensures that you know beforehand what you should pay. If for some reason there has been a hitch we are on hand to tailor a payment plan. Flexibility is our greatest strength. Take advantage of it.

Generators

It is an open secret that the SADC region has an energy deficit and this has seen some countries experiencing power outages. To that end we have been in talks with Elemax Sawafuji and they have kindly prioritized us. We have all kinds of generators from the small domestic 2.2Kv types to large industrial types. Give us your requirements and we will see how best we can meet your expectations. Most of them are the silent type so you will not have neighbours crying that you have the power and the noise!

Consolidation of the Truck Specials

We deliberately went on the rampage with special prices for trucks in the 1.5ton to the 3ton range. Our trucks, though used carry a 1 year warranty and they have never let us down. Get your own workhorse in the Mazda, Toyota and Isuzu ranges and watch as your return on investment starts flowing back to your pocket. 2007 was the truck year and if you were left out then make it a point to be part of the jamboree for 2008!

2008- A PEEP INTO THE HORIZON

What can we say? Cars, trucks, tractors, buses, and more cars will be our motto in the coming year! We invite you to walk with us and experience our commitment to serving you.

The President will be on a regional tour and we urge you to watch the website for his schedule. If you want a one to one encounter with him, kindly write to us on tmmsales@totalmotormart.com for us to pencil and appointment for you. He has big plans for the SADC region and if you feel you share our ethos of professionalism and commitment to service then this would be a good time to jump onto the TMM train. Because we know you have a choice, we never stop working for you.

Be blessed.



BUSH BUSHING SHOCKS FITTED ON THE 4x4 OFFROAD. WE MAKE THEM LOOK DIFFERENT FROM WHAT COMES OUT THE MAIN PLANT. WE CAN DO IT FOR YOU. TMM'S HIGH TECHNICAL EXPERTISE WILL MAKE IT LOOK THE WAY YOU WANT IT.

GIVE US YOUR SHOUT



TOTAL MOTOR MART CO.,LTD. END OF YEAR DINNER FUNCTION:

Merry Christmas! and a bountiful 2008 to all our past present and future clients.

We managed to have our end of year Function in styles the Team Below is what makes us tick when we say we will service the vehicles before we ship them we mean business. "You are our pride! And we remain ambitious to serve you all in 2008 and beyond." Was Mr Tazaki`s words immediate right from TMM Group President, Peter Gamundani. on the picture below.

Total Motor Mart Co.,Ltd Hosted a Dinner Christmas Party for the Workshop, before taking a short Break. End of year is a tough period for most Corporate Presidents with a Network of Franchise Overseas, they do travel around making end of year speeches, and connecting with the market. This is the same at TMM Group.

